

# The Business Value of HPE GreenLake Management Services

Interviewed organizations are achieving strong value with HPE GreenLake Management Services by relying on HPE to handle and support day-to-day activities, **freeing up staff time for innovation** and **ensuring robust security and systems performance**. The result is value that IDC projects will equate to **an average three-year ROI of 287%**.

## Key Results



**27%**

Lower 3-year cost of operations



**287%**

3-year ROI



**6 months**

Payback period

## IT Infrastructure Team Benefits and Efficiencies



**41%**

Less time "keeping the lights on"



**35%**

More efficient, overall



**53%**

More physical servers per staff member

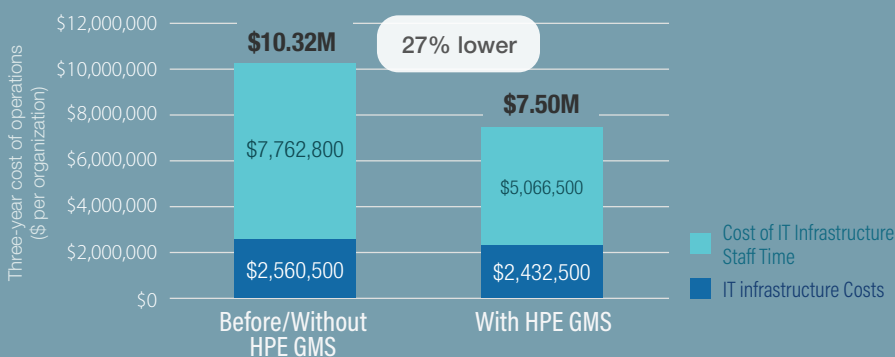


### Customer Quote:



"Partnering with HPE with GreenLake Management Services is helping our IT teams optimize expansion of our capabilities with additional monitoring, faster patching, and expert advice that is easily accessible when it's needed, which helps to reduce risk and allows us to spend more time on innovation"

## Three-Year Cost of Operations



## Availability and Security KPIs

- **85%** Less unplanned downtime
- **72%** Fewer instances of unplanned downtime
- **50%** Faster response to potential security breach
- **48%** Faster to identify problems
- **37%** Faster to resolve helpdesk issues